


Communication Excellence – This high value, experiential day will increase your communication flexibility enabling you to achieve even better results through positive interactions with others.

In Association with	
Duration	1 day – Interactive Course
Location	Midlands
Dates	
Investment	£295+VAT *with 100% money back guarantee
Certification	Certificate of Attendance

Course Overview

The three main measures of our ability to communicate are the response that we get, the effect that we have and the results that we achieve. We need to communicate in everything that we do, therefore through communication excellence you can't not benefit. By utilising what you learn on this programme, you will be impacting literally everything that you do.

Who should attend?

This 1 day course is particularly beneficial for Managers/Supervisors, Sales and Marketing Executives, Account Managers, Customer Service Agents or anyone in similar roles looking to improve their communication skills.

Top 5 Learning Points:

- Make the right 'connections' with people when communicating to get the results that you want.
- Know the importance of non-verbal communication and how to do it effectively – the truth about body language.
- Use increased communication flexibility to get your message across.
- Know how to be confident when it really matters.
- Evaluate how you may be being perceived by others.

Training Course content:

- How the mind processes information and constructs unique internal representations of reality.
- How to make use of the art of the unspoken word to achieve your outcome.
- How to build Rapport - an essential element of successful communication.
- How to ask effective questions to clarify/purpose/meaning when communicating.

- How to identify and utilise sensory based language styles.
- How to manage your state under pressure – be confident when you need to be.

Why train with us?

Unique Minds are providers of high quality Personal Development and Business Training for people like you. Like you, we are highly results driven and our aim is to deliver the performance improvements that will make you and/or your business even more effective and will get you the improved results that you are looking for.

All Training Programmes delivered by Unique Minds are based on the tools and techniques of Neuro Linguistic Programming (NLP) and provide individuals with 'Life Skills' that will empower them to bring about positive change in their lives whether that be inside or outside the workplace. NLP techniques are extremely flexible and can be applied in many different ways and in all aspects of life. The results will speak for themselves. At Unique Minds we believe that NLP based coaching and training is true investment in people as it recognises and celebrates people as individuals and enables them to become even more responsible for their behaviours, their results, their lives.

*We're so confident that you will be pleased with the results that you get from attending this training course that we offer a 100% refund to anyone who is not.

Looking for in-house delivery?

If you require this training course delivered in-house, please contact us to discuss. All of our training courses can be tailored to suit your needs.

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“Be the Catalyst for Positive Change”