

# Essential NLP for Business Success - how to bring about positive change for yourself and your business through utilising cutting edge tools and techniques from the art and science of NLP.

| In Association with | SmartTrainingSpace              |
|---------------------|---------------------------------|
| Duration            | 1 day – Interactive Course      |
| Location            | Midlands                        |
| Dates               |                                 |
| Investment          | £295+VAT                        |
|                     | *with 100% money back guarantee |
| Certification       | Certificate of Attendance       |

#### **Course Overview**

The use of NLP (Neuro Linguistic Programming) in business is ever increasing with more and more businesses recognising that people require more than just 'technical' expertise to deliver results and are beginning to see the value of utilising emotional intelligence and resilience within the work place as being the way forward. This 1 Day course covers a number of key teachings within NLP that will enable you to improve your business performance.

## Who should attend?

Anyone wishing to harness the power of NLP to improve their business and/or personal performance.

## **Top 5 Learning Points:**

- Communication Excellence How to communicate with impact
- How to build rapport to create strong relationships with others
- The mindset for success
- Understand the importance of the personal values and beliefs of self and others
- Recognising and utilising Sensory Based Language

#### **Training Course content:**

- Definition of NLP
- NLP Communication Model
- The Mindset for Success
- Rapport
- Alignment of Levels of Change
- Values and Beliefs



- Goal Setting for Success
- State Management
- Sensory Based Language
- Appreciating Perceptual Positions

### Why train with us?

Unique Minds are providers of high quality Personal Development and Business Training for people like you. Like you, we are highly results driven and our aim is to deliver the performance improvements that will make you and/or your business even more effective and will get you the improved results that you are looking for.

All Training Programmes delivered by Unique Minds are based on the tools and techniques of Neuro Linguistic Programming (NLP) and provide individuals with 'Life Skills' that will empower them to bring about positive change in their lives whether that be inside or outside the workplace. NLP techniques are extremely flexible and can be applied in many different ways and in all aspects of life. The results will speak for themselves. At Unique Minds we believe that NLP based coaching and training is true investment in people as it recognises and celebrates people as individuals and enables them to become even more responsible for their behaviours, their results, their lives.

\*We're so confident that you will be pleased with the results that you get from attending this training course that we offer a 100% refund to anyone who is not.

## Looking for in-house delivery?

If you require this training course delivered in-house, please contact us to discuss. All of our training courses can be tailored to suit your needs.

## **Contact details:**

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|-----------------|--|
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"Be the Catalyst for Positive Change"